



**ACUMEN**  
FINANCIAL PARTNERSHIP LTD



**KEY GUIDE**

# You and yours – estate planning



## What does 'estate planning' mean to you?

For many people, estate planning is pushed to the bottom of the 'do later' list, like tax returns. Estate planning is also a subject that requires you to contemplate your own demise and none of us expect to pass away tomorrow, so deferral easily sets in. However, before then there is always the possibility that death will come suddenly, through an accident or previously unnoticed medical condition.

Set your estate planning in place now and, as well as putting your mind at rest, you answer four important questions about your estate:

- **Who will be the beneficiaries of your estate?** It often makes sense to look beyond the next generation to grandchildren, or even great grandchildren.
- **What will they inherit?** You may want to leave a particular person an item, such as a specific piece of jewellery or family company shares.
- **When will they inherit?** In many instances it may be inappropriate to place substantial capital into the hands of a young person on your death. Besides, your first priority may well be the welfare of your widow(er) or surviving partner.
- **How will they inherit?** Some beneficiaries will be unable to handle money, regardless of their age. A suitable trust structure can help to ensure that their inheritance is used wisely.



### Focus point

*Estate planning is not something to be deferred, whatever your age and state of health.*

None of these decisions are irreversible and, like all financial planning, regular reviews are necessary, if only to decide that nothing needs to be altered.

## Your will

Failure to prepare a will means your estate will fall under the rules of intestacy. This default can produce some surprising – and unwelcome – results, as explained below.

Your will needs to be kept up to date. Something that was prepared a decade ago may still be satisfactory, but across such a long period of time your situation and your family's circumstances will probably have changed and tax legislation has certainly done so. Remember too that marriage will normally result in the automatic revocation of an existing will. Divorce does not have the same effect, but it does treat the former spouse as having died before the will takes effect.

A typical will can be divided into three main elements:

**1. Appointments and funeral wishes** The duty of executing the terms of your will falls to the people you appoint as executors in the will. It is best to appoint at least two executors: your spouse/partner alone – if they survive you – may struggle to cope with bereavement and estate administration. The choice of executors and guardians is not one to be taken lightly, as both roles involve considerable responsibility.

The first section of the will often also deals with funeral arrangements, such as whether you want to be cremated and perhaps where your ashes should be scattered.

**2. Distribution** This central part of the will sets out the 'who, what, when and how' of your bequests. This will include specific legacies of cash and/or particular assets to named individuals or charities.

Repayment of debts, the costs of your funeral, outstanding taxes and any other liabilities will usually be met from the part of your estate that is not covered by the legacy provisions. What is left (the 'residue') will ordinarily form the bulk of your estate. This can be divided up however you wish or simply passed outright to a single beneficiary. Dealing with the residue will usually be where the questions of 'how' and 'when' are addressed:

- If some of your beneficiaries are minor children, a trust will be necessary and it is best to seek advice about this. For example, few parents are happy to see an 18 year old receive a substantial windfall with no strings or restrictions attached.
- You may want a surviving spouse or partner to receive the income from your estate, but on their death you would want any capital to pass to your children from a previous marriage. Again, a trust can achieve this.
- In some instances it may be best to leave the decision on the distribution of the residue to trusted members of the family or friends, acting as trustees. You can give them guidance and in your will include a list of potential beneficiaries. However, as your trustees have the final decision, they will be able to take account of the circumstances upon your death.

**3. Executor/trustee powers** This final section of your will is the part that sets out in legal terms the powers of your executors and, if any trusts are created by your will, the powers given to the trustees. Usually the will is drafted to maximise their flexibility of operation.



### Focus point

*A will is the cornerstone of estate planning and needs to be regularly reviewed.*

A will can be as simple as a few lines or it can be complex and cover many pages. DIY wills are possible and many people use a simple will form or internet will writing services. Whoever prepares your will, it remains a legal document, a point which has regularly created problems in the interpretation of DIY wills. For your own and your family's peace of mind, in nearly all cases it is best to have your will prepared by a solicitor or professional will writer. The error in a poorly drafted will may only emerge after it is too late for you to make any changes.

The Financial Conduct Authority does not regulate will writing or taxation and trust advice.

## And if you don't make a will...

Whether or not you have a will, anything you own jointly with someone else will pass to the other joint owner(s) on your death. The exception to this arises where your ownership takes the form of a tenancy in common (which would be unusual). These differ depending on the part of the UK in which you are domiciled – which may not necessarily be the same as the country where you are living when you die. Intestacy rules often do not produce the distribution of your estate that you might expect. For example, the surviving spouse/civil partner will not necessarily receive everything, as the example below shows.

Unscrambling the unfortunate effects of intestacy may be possible by the use of a legal document called a deed of variation, but it requires the agreement of some parties to give up all or part of their benefits. They may be legally unable to do so because they are minors or they may be adults who are unwilling to do so – like Patrick in the example. There may be similar difficulties with attempts to rectify wills after a death; family ties may not count for much when money is involved.

### The unwelcome intestacy surprise

Henry and Ann had been married for 27 years when Henry died in a fishing accident on a Scottish loch in October 2014. He had made no will, but both he and Ann assumed everything would be left to her, as a childless widow. The family home did indeed pass to Ann, because it was owned jointly (as joint tenants), but Henry's £850,000 personal estate was dealt with under intestacy. Although he died in Scotland, the then current English intestacy laws applied as his home and roots were in Kent rather than Kirkcudbrightshire:

- Ann received £250,000 outright and Henry's personal chattels.
- She was also entitled half of the remaining estate (i.e. £300,000).
- The other £300,000 passed immediately to Patrick, the 32 year old 'permanent student' son from Henry's first brief marriage in the early 1980s.

## Lasting powers of attorney

Whenever you make (or amend) your will, you should also consider putting in place a lasting power of attorney (LPA). There are two types of LPA, both of which let you appoint one or more people (your attorneys) to make decisions on your behalf if infirmity prevents you from doing so.

- **Health and welfare LPA** This covers decisions about areas such as:
  - Your daily routine (e.g. eating, washing, dressing);
  - The provision of medical care;
  - If you should move into residential or nursing care; and
  - Whether life-sustaining treatment should be refused.
- **Property and financial affairs LPA** This LPA covers your finances, handling areas such as:
  - Paying your bills;
  - Collecting your benefits;
  - Sorting out your tax affairs; and
  - Selling your home.



### Focus point

*Laws of intestacy differ depending where in the UK you are domiciled, which may not necessarily be the same country in which you are living when you die.*

Property and finance LPAs replaced the old enduring power of attorney (EPA) system in October 2007. EPAs established before the changeover are still valid, regardless of whether they have been registered.

Although not strictly part of estate planning, arranging LPAs can be of great value to your beneficiaries, as they allow your affairs to be handled efficiently later on in life. As with intestacy, there is a state fall-back (through the Public Guardian), but the whole process can be slow, expensive and impersonal.

## Inheritance tax

Do not ignore the impact of inheritance tax (IHT). Very broadly speaking, IHT is levied on your estate at death and on certain gifts made during your lifetime.

The tax rate at death is 40%. However, everyone has a nil rate band (frozen at £325,000 until at least April 2018), and to the extent that this has not been set against the total value of lifetime gifts in the preceding seven years, it is available on death. The table below shows the effective rate of tax on an estate of a single person, assuming no reliefs and exemptions are available, but they qualify for a full nil rate band at death.

If you make an outright lifetime gift, regardless of its size, you pay no IHT initially, but the value of the gift is brought back into your estate if you die within the following seven years. Other lifetime gifts that you do not make outright – notably gifts into most types of trust – will normally attract lifetime IHT. This is at a lifetime rate of 20% to the extent that they exceed your available nil rate band and any exemptions. There may also be further tax, up to another 20%, if you die within the following five years.



### Focus point

*If you do not have a will, the intestacy rules apply. At times, these can seem capricious.*

This brief description is an extreme simplification of the IHT regime. These include:

- **Transfers between spouses and civil partners** These are exempt from IHT, provided the recipient is domiciled in the UK. Non-domiciled aspects are beyond the scope of this guide, but if you are affected you should know the rules have recently changed.
- **The transferable nil rate band** To the extent that one spouse or civil partner does not use their full nil rate band at death, it is transferable to the survivor's estate. The precise rules are complex, but the effective result is that a couple currently has a combined nil rate band of up to £650,000 (£325,000 x 2). The transferability means that there is no need to ensure that the first of a couple to die uses their nil rate band, as was the case before transferability was introduced in 2007.

### The IHT burden

Total estate £	IHT tax payable £	Effective rate on estate %
400,000	30,000	7.5
500,000	70,000	14.0
600,000	110,000	18.3
750,000	170,000	22.7
1,000,000	270,000	27.0
1,500,000	470,000	31.3
2,500,000	870,000	34.8

- **Annual exemptions** There are three annual exemptions, each of which works on a tax-year basis:
  - The most widely known is the £3,000 annual exemption, which can cover any type of lifetime gift, in whole or part.
  - The small gifts exemption covers any number of outright gifts of up to £250 – useful if you have plenty of grandchildren.
  - The least well known is the normal expenditure gift. Regular gifts are exempt from IHT if you make them out of your income and they do not reduce your standard of living.
- **Charities, etc** Gifts and bequests to UK charities, political parties and for the public benefit are exempt from tax. Charitable bequests can also result in the IHT tax rate

on your estate being cut to 36%, provided that overall they amount to at least 10% of your net estate.

- **Wedding gifts** Wedding gifts are exempt, but subject to very modest limits (no more than £5,000) based on the relationship between the donor and the bride/groom.
- **Business and agricultural reliefs** Businesses and agricultural property can benefit from generous IHT reliefs, provided certain conditions are met:
  - 100% relief is given for shares in unlisted trading companies (including those listed on the Alternative Investment Market (AIM)), sole trader or partnership business interests, owner-occupied farms and tenanted farms where the lease started after 31 August 1995.
  - 50% relief applies to property and other assets owned by an individual and used by a trading company that they control, or by a partnership in which they are a partner. The 50% relief also applies to tenanted farmland where the lease started before 1 September 1995.
- **Taper relief** The amount of tax payable at death on a gift that was made within the previous seven years is subject to a sliding scale. For example, the tax payable on an outright gift made five and a half years before death is reduced by 60%. To clarify, the taper applies to the *amount of tax*, not the value of the gift, so a gift that attracts no tax cannot benefit from taper relief but will still be treated as being in your estate at death.



### Focus point

*Inheritance tax is generally charged at 40% on death and 20% on certain lifetime gifts.*

Tax avoidance legislation has steadily increased over the years. For example, the 'gift with reservation' rules would prevent you making any IHT savings by putting your home in your children's names and then continuing to live there rent-free.

## Estate planning and IHT planning

Estate planning and IHT planning are often lumped together as a single process. If you have a spouse or partner, their long-term financial security will probably have a higher priority than tax planning.

Achieving your estate planning goals and minimising the impact of IHT will involve a range of actions, starting with making the all-important will and potentially including:

- **The use of trusts** Trusts are not just created to save tax. They are often set up purely for estate planning purposes, e.g. setting aside funds to meet the costs of educating grandchildren.
- **Lifetime gifts** Currently gifts made more than seven years before death can escape all IHT. Some people ignore this generous treatment of gifts because they are worried about their future income and security. Fortunately the tools of financial planning can help alleviate these concerns.
- **Maximising allowances, reliefs and exemptions** As far as practicable you should take advantage of the annual IHT exemptions, particularly the normal expenditure gift rule if you have (or can generate) surplus income. If you own a business or a farm, you need to ensure that you use the appropriate reliefs to the full. This has been made more difficult by new rules on related loans introduced

in the Finance Act 2013. You can also take advantage of IHT business relief by holding certain types of investment for at least two years; these include some (but not all) AIM shares, which can now be held within ISAs.

- **Pension planning** Recent and forthcoming changes to the pension tax rules have increased the importance of pensions in IHT planning. A pension can provide you with the certainty of income that allows you to make lifetime gifts, and represents an IHT-free fund. From 6 April 2015, it will be possible for some pension plans to be passed down from generation to generation, free of IHT and possibly also free of income tax on any payments.
- **Life assurance** There will almost certainly be tax due on the estate at death. For married couples and civil partners that tax bill will normally arise on second death, because there is generally no point in incurring a tax charge any earlier. Life assurance can provide for this in a way that does not increase the size of your estate and will take advantage of your annual exemptions.

The Financial Conduct Authority does not regulate some forms of estate planning.



### Focus point

*Estate planning should normally take priority over inheritance tax planning.*

## How we can help

We can help with your estate planning and inheritance tax planning in several ways.

- Working with your other professional advisers to optimise the estate and tax planning aspects of your will.
- Advising on the various tax implications involved in lifetime gifts.
- Reviewing your pension provision and suggesting ways to improve its role in your estate planning.
- Arranging investments and life assurance to help reduce or fund the eventual IHT bill.

The value of the various tax reliefs will depend on your individual circumstances. Tax laws can change. The value of your investment can go down as well as up and you may not get back the full amount you invested. Past performance is not a reliable indicator of future performance. Investing in shares should be regarded as a long-term investment and should fit in with your overall attitude to risk and financial circumstances.

*This publication is for general information and is not intended to be advice to any specific person. You are recommended to seek competent professional advice before taking or refraining from taking any action on the basis of the contents of this publication. The FCA does not regulate trusts, will writing and some forms of estate planning and inheritance tax planning. This publication represents our understanding of law and HM Revenue & Customs practice as at 2 January 2015*



**Acumen Financial Partnership Ltd**  
185 Liverpool Road South Maghull L31 8AA

tel: 0151 520 4353 fax: 0151 526 3399  
email: [info@acumenfinancial.co.uk](mailto:info@acumenfinancial.co.uk) Web: [www.acumenfinancial.co.uk](http://www.acumenfinancial.co.uk)

Authorised and Regulated by the Financial Conduct Authority

